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Finding your pathway to profit

Order for development mixed farm

Later steps require the elimination of inputs, feeding, and running out of grass to be successful.

- Categorise gross margin or cost of production percentage for all enterprises and success rate per decade.
- Eliminate or substitute low gross margin and high failure rate (high is 2 in 10 years) enterprises.
- Trial reducing stocking rate by 5% increments to determine the impact on profit if you are above 50% of the district average stocking rate.
- Prioritise all expenses from largest to smallest.
- Implement safe to fail trials to determine the most rapid way to increase landscape function/soil surface health for all remaining enterprises.
- Start selecting for low maintenance energy - high kilograms per centimetre hip height breeders.
- Implement one herd/ one flock.
- Expand safe to fail trials to paddock scale and further if successful.
- Install laneways/ strips for paddock number flexibility
- Once you have eliminated the need to feed and any pasture costs, sell all tractors and other machinery and substitute with contractors.
- Continue to evolve pastures and breeding herd/ flock